

PRODUCT BROCHURE

Budgeting and Planning

Say "goodbye" to spreadsheet headaches and manual processes with powerful, cloud-based planning and budgeting that's easy to deploy and use



The smarter way for organizations to plan and budget

Now more than ever, having a clear picture of your business's financial situation can help you adapt to the rapidly changing environment. You need financial budgeting and planning that's effective, collaborative, and strategic. But most small to midsize companies are trapped with time consuming, error-prone spreadsheets because the alternatives are just too complicated.

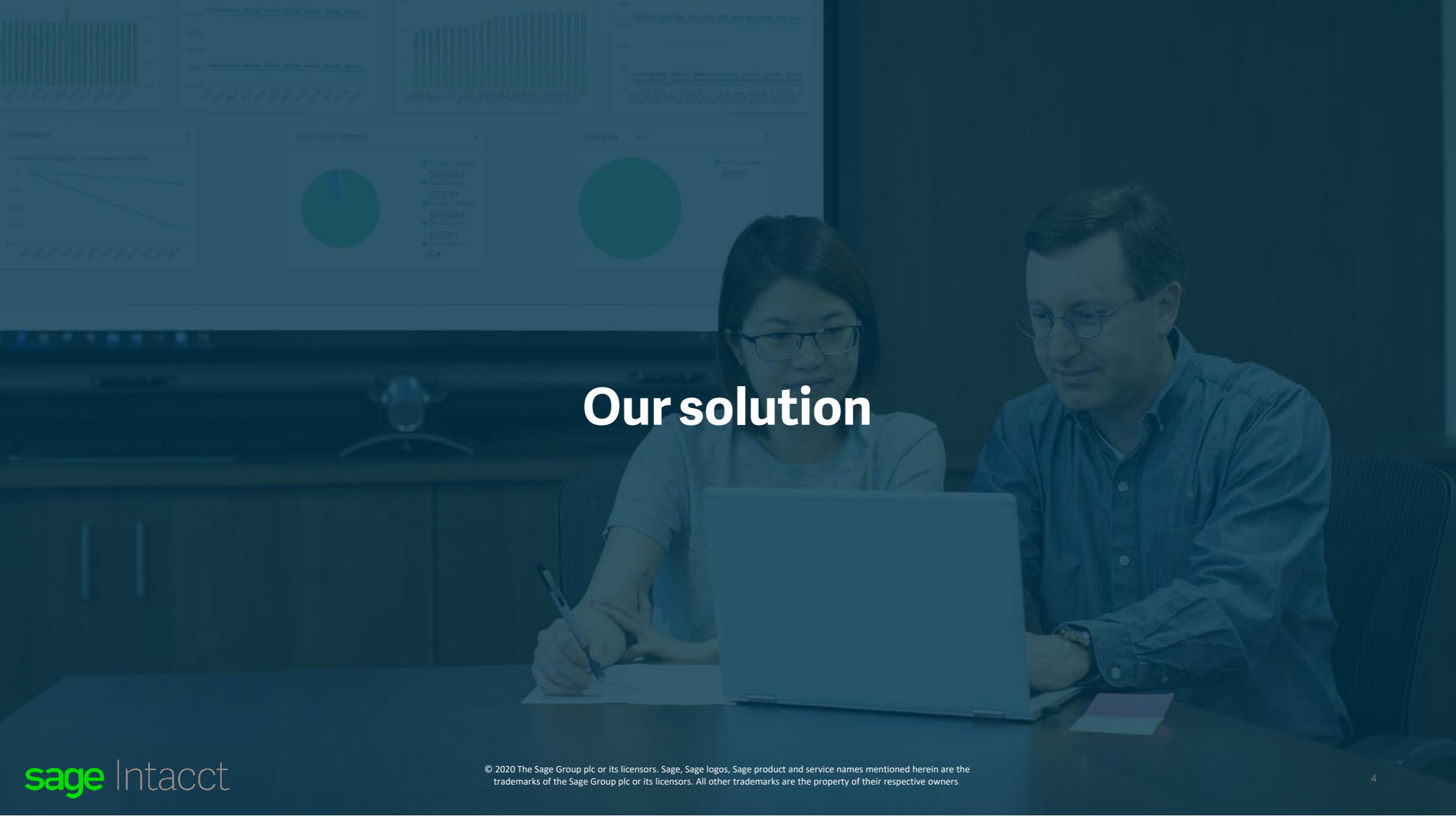
Contents

Our solution

Overview: Sage Intacct Budgeting and Planning	5
Plan	6
Analyze	7
Report	8
Forecast	9
Collaborate	10

Why choose Sage Intacct Budgeting and Planning?

Rapid implementation and adoption	12
Security and version control	13
A budgeting and planning solution of choice	14



Our solution

Overview: Sage Intacct Budgeting and Planning

Discover simple, but powerful budgeting and planning

Sage Intacct Budgeting and Planning has the powerful functionality smaller businesses need yet is easy-to-use and fast to deploy. It can truly replace spreadsheets for budgeting and planning.

The best part about Sage Intacct Budgeting and Planning is that it has native integration with Sage Intacct Financials. To get started, you import your accounts, dimensions, and actuals to your Sage Intacct Budgeting and Planning solution. You can create budgets, run budget versus actuals reports, run what-if analyses, build complex models, create forecasts, and more. You also have the power to export your budgets back to Sage Intacct. It's that simple.

Key features of Sage Intacct Budgeting and Planning



Profit and loss reporting



Financial Modeling



Collaboration



What-if scenarios



Workforce planning



Customizable dashboards



Multi-currency & entity support



Drag and drop budget setup



Security and version control

Plan

Tackle budgeting and planning challenges

Forget about building a cumbersome spreadsheet infrastructure. Instead, focus on strategic plans that exploit business opportunity and sidestep risks. Effortless workforce calculations to update salary and add new employees reduce the budgeting and planning time while providing timely transparency for managers to stay on top of costs. Spend more time working with business leaders to build the best plan to achieve your business goals.

Seamless bi-directional data flow

Use the budget wizard for a direct connection with Sage Intacct financials

Drag and drop dimensions to create your company budget structure

Optionally use current year actuals, or budget, or both to create your new budget

Create budgets using model templates, add assumptions, and formulas (including conditional, minimum, and maximum)

The image displays two overlapping windows from the Sage Intacct budgeting interface. The 'Import dimensions' window on the left allows users to select dimensions for their budget. It features a search bar, a 'Select All | Clear' button, and a list of dimensions with checkboxes. The 'Vendor 57/61' dimension is highlighted in green. The 'Your budget structure' window on the right shows a hierarchical tree structure for the budget. It includes a list of 'Available dimensions' (Departments, Sub departments, Locations, Sub locations, Projects, Sub projects, Customers, Vendors, Items) and a 'STREAM STUDIO WITH ENTITIES' section showing a tree structure: 'By locations' (30 lines), 'Revenues' (30 lines), 'Cost of Revenue' (8 lines), 'Operating Expenses' (288 lines), and 'Other' (20 lines). The 'By departments' entity is highlighted under 'Operating Expenses'. At the bottom of the 'Your budget structure' window, it states 'ESTIMATED BUDGET LINES: 349'. Both windows have a progress indicator at the bottom with steps 1 through 10, and a 'Next' button.

Analyze

Execute the job that matters

Easily model calculations—such as projected cash, sales, revenue recognition options, or headcount expenses—without spreadsheet errors. No more hidden formulas, broken links, or version-control issues.

Compare and model based on actuals

Create any number of scenarios to perform 'what-if' analysis – without impacting the current budget

Changes to budget lines are highlighted for easy navigation

Filter and compare any scenario with the current budget

Import actuals to do comparative analysis with the current budget

	JAN 2019			FEB 2019			MAR 2019	TOTAL BUDGET PERIOD		
	Actuals	Budget	Difference	Actuals	Budget	Difference	Actuals	Actuals	Budget	Difference
> Cost of Revenues										
> Revenues	\$260,685	\$206,486	\$54,199	\$265,605	\$211,142	\$54,463	\$272.4	\$798,755	\$2,900,195	(\$2,101,440)
Gross profit										
> Cost of Revenues	\$160,208	\$116,892	\$43,316	\$164,864	\$119,557	\$45,307	\$170.8	\$495,873	\$1,581,885	(\$1,086,012)
Gross profit %										
> Gross profit	\$100,477	\$89,594	\$10,883	\$100,741	\$91,585	\$9,156	\$101.6	\$302,882	\$1,318,310	(\$1,015,428)
Operating expenses										
> Gross profit %	39%	43%	-5%	38%	43%	-5%	37%	37.92%	45.46%	-7.54%
Operating profit/loss										
> Operating expenses	\$108,141	\$112,231	(\$4,090)	\$85,849	\$99,995	(\$14,146)	\$88.8	\$282,879	\$1,304,093	(\$1,021,214)
Other income/expense										
> Operating profit/loss	(\$7,664)	(\$22,637)	\$14,973	\$14,892	(\$8,410)	\$23,302	\$12.7	\$20,003	\$14,217	\$5,786
Net profit/loss										
> Other income/expenses	\$12,784	\$9,314	\$3,470	\$730	\$532	\$198	\$73	\$14,244	\$41,515	(\$27,271)
Net profit/loss	(\$20,448)	(\$31,951)	\$11,503	\$14,162	(\$8,942)	\$23,104	\$12.04	\$5,759	(\$27,298)	\$33,057

Report

Improve visibility and understanding of critical financial issues

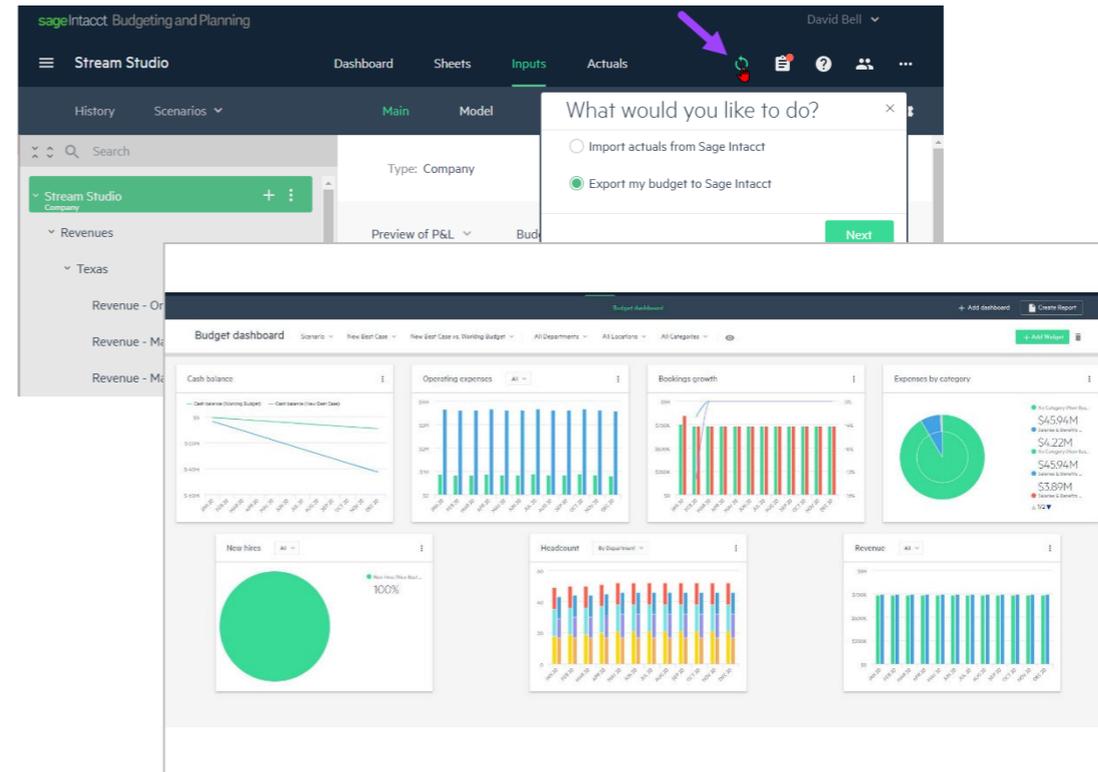
Compare current performance vs. plans and drill-down to budget details from your reports and dashboards. The seamless integration between Sage Intacct Budgeting and Planning and Sage Intacct Financials provides on-demand access to assumptions and details for improved visibility and confidence.

Easily run budget versus actuals

View budgets or compare with actuals and filter by dimensions

Run comparative actual vs. budget reports with variances

Keep finance and operations aligned to your organization's strategy with dashboards to track and monitor KPIs



Scenarios and forecasts

Manage for success

Go from painful to powerful with your budgeting and planning. Gone is the pain of copying and pasting budget and actuals numbers to spreadsheets. We make it easy to update forecasts as needed. Import actuals with a few clicks from Sage Intacct Financials to generate multiple forecasts to influence and inform decisions made by the board, senior management and functional managers.

Reinvent your approach to performance management

View your rolling forecast based on actuals and budget

Merge a scenario with your current budget to create a new forecast

Auto-save your current budget before the merge is performed to easily reverse if needed

Use the export wizard to create a new forecast in Sage Intacct

The screenshot displays the Sage Intacct interface for budget management. The top navigation bar includes 'SPC Products', 'Dashboard', 'Sheets', 'Inputs', and 'Actuals'. Below this, there are tabs for 'Cash', 'Profit & Loss', 'Balance Sheet', 'Bookings', 'Headcount', and 'Model'. A 'Create Report' button is visible on the right. The main content area shows a list of budget items, including 'Revenues', 'Cost of Revenues', 'Gross profit', 'Operating expenses', and 'Net profit/loss'. A context menu is open over the 'Revenues' item, with the 'Merge with budget' option highlighted by a red circle and a red arrow. Below this, a 'History' dialog box is shown, listing various budget versions. The 'Snapshot before merge' version is highlighted, and a red circle and arrow point to the 'Switch to this version' button. The dialog also includes fields for 'Version name', 'Snapshot', and 'Add a comment', along with checkboxes for 'Auto save' and 'Snapshot'.

Collaborate

Collaborate across the organization

You built a strong management team. They know their business and key drivers. Allow them to contribute their expertise and own their part of the plan with Sage Intacct Budgeting and Planning. We make it easy to access and share budgets as needed.

Easy-to-use and maintain

Easily edit formulas and share budgets with team members. Unlike spreadsheets, your formulas and assumption drivers are protected.

The formulas are tagged in regular English so that you can securely share budgets with anyone in the company, and they will immediately know what to do.

The intuitive user interface means team members need minimal training to become budgeting and planning power users.

The screenshot displays the Sage Intacct interface for budget sharing and data management. On the left, an email invitation to collaborate is shown. The main area is titled 'Sharing: Budget' and offers options to 'Can view' or 'Can modify' the budget. Below this, a table titled 'Online Sales' lists fixed assumptions with their values and units. At the bottom, a data table shows monthly values for various sales metrics from January to September 2018.

	JAN 2018	FEB 2018	MAR 2018	APR 2018	MAY 2018	JUN 2018	JUL 2018	AUG 2018	SEP 2018
Converted leads	500	500	500	500	500	500	500	500	500
Basic subscription purchases	400	400	400	400	400	400	400	400	400
Advanced subscription purchases	100	100	100	100	100	100	100	100	100
Subscription Sales	\$130,000								



Why choose Sage Intacct Budgeting and Planning?

Rapid implementation and adoption

With the hands-on support of our experienced implementation specialists, best practice processes, and simple configuration, you can be up and running in days. We'll take you through the easy steps to configure and deploy your all-in-one budgeting and planning solution.

You get rapid time to value

Leverage your Sage Intacct financial data, account structures, and dimensions along with best-practice templates to get up and running in days

Increase adoption

Best practices and pre-built functionality means finance and budget owners can get up to speed quickly with little training.

The screenshot displays the Sage Intacct software interface, specifically the 'Domestic Travel' budgeting tool. The top navigation bar includes 'Main', 'Model', and 'Tables'. The main content area shows a list of 'FIXED ASSUMPTIONS (6)' with columns for Name, Value, Currency, and Description. Below this, there is a 'Revenue - Professional Services' table with columns for 'Budget vs. Past Date' and months from Jan 2018 to Dec 2018. A 'Populate the budget line' dialog box is open, showing options for 'Use fiscal year' (2017), 'Yearly change' (0%), and 'Round to the nearest' (Hundreds). A red circle highlights the 'Populate with Past Data' button in the dialog box, and a red arrow points to it from the 'Populate with Past Data' button in the table.

Security and version control

Secure your data

Outstanding user and data security reduce the risk of sensitive salary or expense data falling into the wrong hands. With Sage Intacct Budgeting and Planning, everyone works in a secure and controlled environment. Everyone is on the latest version.

User and data security

Move sensitive data out of spreadsheets and emails and into a single, secure solution. Limit access to budgets and payroll data with user-level security.

Version control

No more version control headaches. Stay focused on the newest plan or budget version.

Control the process

Sage Intacct Budgeting and Planning provides visibility and control across your budget process. Add or remove users as needed and grant access to their section of the budget in less time.

The screenshot displays the Sage Intacct Budgeting and Planning interface. The main view is a P&L report titled 'P&L - Quarterly Budget v Actuals' for the '2020 Budget'. The report is for 'Revenues > Direct > Small Subscription'. The interface includes a navigation menu on the left with options like '2020 Budget', 'Revenues', 'Direct', 'Enterprise Subscription', 'Medium Subscription', 'Small Subscription', 'Support', 'Services', and 'Indirect'. The main content area shows a table with columns for 'Q1 2020', 'Q2 2020', 'Q3 2020', 'Q4 2020', and 'TOTAL'. The table data is as follows:

	Q1 2020	Q2 2020	Q3 2020	Q4 2020	TOTAL
Calculated using: Ad Campaigns	(\$3,000,000)	(\$3,000,000)	(\$3,000,000)	(\$3,000,000)	(\$12,000,000)
Total	\$300,000	\$300,000	\$300,000	\$300,000	\$1,200,000

Below the table, there are settings for 'Calculate using Ad Campaigns' (set to Percentage 10 %) and 'Subscription Period 1 months' with 'Payment Terms Prepaid'.

Customer success with Sage Intacct Budgeting and Planning



1 week per month

Savings in rolling forecast effort

1 day per month

Savings in variance analysis effort

On-demand

Budget vs. actuals reporting for department heads



85%

Less budgeting and planning time

50%

Less scenario planning time

3 – 5 Weeks

Accelerated final budgets



50% improvement

Time to budget

10% to 15%

Growth YoY

75% faster

Close the books

About Sage Intacct Budgeting and Planning

Sage Intacct Budgeting and Planning has the powerful functionality mid size organizations need to streamline processes and eliminate manual work. Implemented quickly and simple to use, this solution enables the planning of operations throughout the organization

[Book your demo today](#)

<https://www.sageintacct.com/budgeting-and-planning>

